

# Printing and Packaging

## Industry in LATVIA



Latvijas Investīciju un attīstības aģentūra  
Investment and Development Agency of Latvia



# Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (2008):	2.3 million
Area:	64 559 km <sup>2</sup>
Language:	Latvian (official), Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2009)
GDP growth (2008):	-4.6%
GDP in current prices (2008):	EUR 23.157 billion
GDP per capita (2008):	EUR 10 219
Accumulated FDI (2008):	EUR 8.126 billion
Accumulated FDI per capita (2008):	EUR 3 594

Source: Central Statistical Bureau of Latvia, Bank of Latvia

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After rapid growth of economy observed for several years in Latvia the GDP has experienced rapid decrease in 2008 and in the first half of 2009. But, the country has faced its problems and the necessary decisions are made to stop continuous recession to ensure stabilization of economy and its way to recovery.

Similar like GDP also Latvian printing and packaging sector has been growing very rapidly. The total output of the sector in year 2008 reached 321 million euro which is six per cent of total output of Latvian manufacturing industry. In spite of the global economic recession this sector has been also one of competitive Latvian sectors on the foreign markets as the export of printing and packaging output reached almost two thirds of its total output.

Having a clear vision of the future development of the sector the Government of Latvia is aware of the challenges that many companies face in the stage of economic stabilization, recovery and development in the future. To offer a wide range of services to help companies to expand their business including foreign trade promotion, investment attraction as well as state support programs in the form of EU Structural funds is the main activities provided by Investment and Development Agency of Latvia (LIAA).

Introducing the new "Printing and Packaging Industry in Latvia" catalogue, I would like to thank enthusiasts, academics, investors and businesspeople who keep on helping to develop this sector as well as to wish them success in continuing their business and research. On behalf of LIAA I would like to confirm that we will do our utmost to facilitate the growth and development of the printing and packaging sector in Latvia.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

**Andris Ozols**

Director

Investment and Development Agency of Latvia

# Printing and Packaging Sector in Latvia

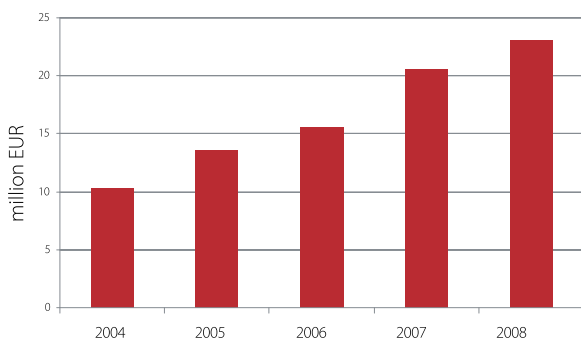
## PRINTING SECTOR

After the regaining the independence of Latvia in 1991, the field of printing started to develop fast. Several printing houses from the Soviet times were privatized, lots of new printing houses were established.

Today there are approximately 150 printing companies in Latvia. During the last few years, graphic companies have prepared for the increasing level of competition in the media market.

The joining of the EU in May 2004 has encouraged and simplified foreign trade and communication. The exports from the Latvian printing industry have increased and this trend is still continuing. Today, the largest markets are Sweden, Norway, Denmark, Iceland, Germany, the Netherlands, UK, Russia, Finland and Poland. As well, the main foreign investments in the Latvian printing sector in year 2008 are from Norway and Denmark.

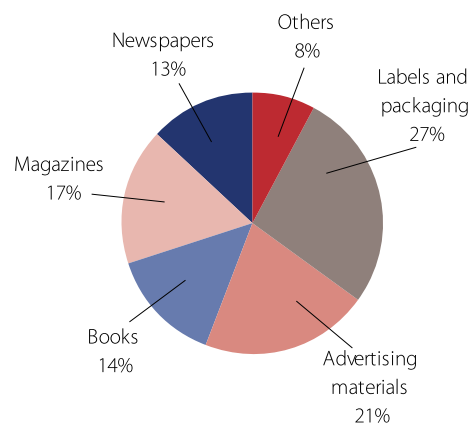
Investments, million EUR



Source: The Association of Latvian Printing Companies, 2009

During recent years, Latvian printing companies have been actively and successfully investing in printing houses and machines. Attaining a high level of quality and the short deadlines printing houses have as well as the low costs facilitate Latvian competitiveness in the printing industry on foreign markets. The fastest growing segments are books and products in soft cover binding as well as packaging materials and label printing.

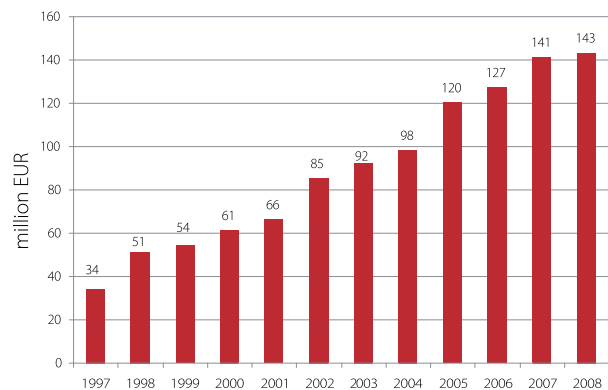
Turnover related to product groups – 2008, %



Source: The Association of Latvian Printing Companies, 2009

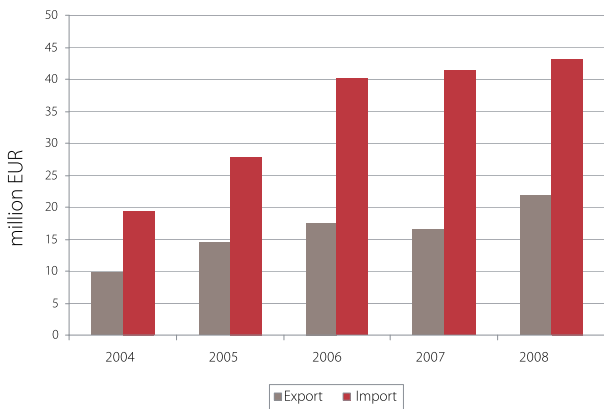
Latvian printing companies have considerable export experience; appropriate logistics systems, data transfer and proofing are done electronically (fully PDF compatible Workflow systems). Main companies in printing sector are "Livonia Print" Ltd, JSC "Kvadra Pak", "Jelgavas Tipogrāfija" Ltd.

Production Volumes, mln EUR



Source: The Association of Latvian Printing Companies, 2009

## Import/Export changes per years 2004 - 2008, million EUR



Source: Central Statistical Bureau, 2009

The Association of Latvian Printing Companies (*Latvijas Poligrāfijas uzņēmumu asociācija*) was established on 1997. LPUA is an independent, non-profit organization. LPUA currently has 48 members – printing houses, graphic art suppliers, paper merchants and graphic art school.

The association has its own magazine called "*ļespiedgrafika*" which has been published since 1998. In 4 issues annually, "*ļespiedgrafika*" covers art and industry, people and machines, events and technologies.

The association's main goals are:

- to represent members' interests at all levels,
- to promote growth strategies within the printing industry,
- to develop public opinion about the industry,
- to facilitate the development of graphic arts education in Latvia.

Tasks they are working on:

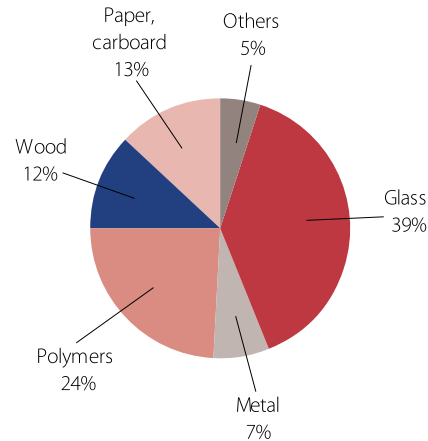
- consolidation of industry players to mutual benefit,
- working closely with state institutions in all areas related to the printing industry - legislation, standardization, education and others,
- representing industry and members' interests on municipal and state level, cooperate with local and international industry organizations and media,
- defending industry and members' interests in economic and legal cases,
- promoting the graphic industry as an attractive line of work for employees,
- supporting the development of professional education,
- involving the paleography industry experts in professional problem solutions.

Source: [www.lpu.lv](http://www.lpu.lv)

## PACKAGING SECTOR

The packaging industry in Latvia has witnessed a rapid development over the last 20 years. Companies of Latvia manufacture various types of packaging – jars and vessels, blister packages, labels, board boxes, laminated bags and sacks, egg crates, paper bags and sacks, PET bottles, polymer boxes, polymer bags and tubes.

### Shares of Packaging by Categories, %

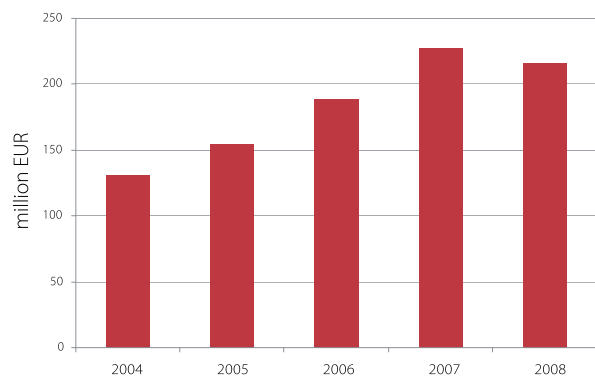


Source: Latvian Packaging Association, 2009

Great attention is paid to the packaging of ecological materials and there is a growing demand for exclusive, personalized entertainment packages. Latvian companies can provide a wide range of technological facilities, hand work and unique design works. According to 2008 data, more than 6000 people were employed in the packaging sector.

Production Output: the entire sector has achieved an enviable average year-on-year growth rate. This is remarkable, considering the prevailing global economic and industrial recession.

### Production Volumes, million EUR



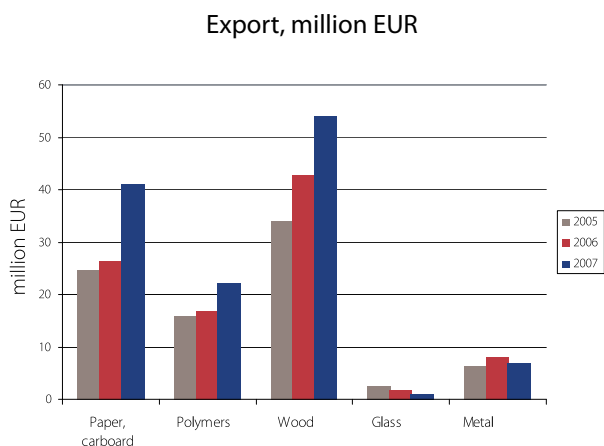
Source: Central Statistical Bureau, 2009

The main legislative document governing the packaging waste management framework in Latvia is the Packaging Act (in force since 1 July 2002). However, there are quite a lot of other packaging waste management-related documents: Cabinet of Ministers documents and the Ministry of the Environment documents, which regulate packaging and packaging businesses, companies, packaging producers and processors, liabilities and environmental protection by monitoring and controlling the organizations.

Republic of Latvia legislation, regulations and other laws and regulations have imposed requirements for the management of packaging waste, regulated packaging recycling (recovery) levels, re-use packaging, as well as basic principles for primary container deposit system for the packaging and the records and tax payment issues.

From recycled packaging in Latvia the most recycled materials are metal, glass, paper and cardboard, while energy recovery mainly uses such materials as paper, cardboard and wood.

Main export countries for the packaging sector are Germany, France, United Kingdom and Russia. Main companies in packaging sector are JSC "Kvadra Pak", "Stora Enso Packaging" Ltd and "Gamma – A" Ltd.



Source: Latvian Packaging Association, 2009

Latvian Packaging Association is public organization in which consolidates producers, traders, users of packaging materials, machinery and consultants of packaging in Latvia. Activities of the Association are aimed at developing advanced packaging industries in Latvia. The association was founded on 15 of June 1995 and now has 36 members. The association is the full members of WPO since July 1995 and it provides wide possibilities in obtaining and exchanging of information about questions which concerns to packaging.

The association offers the following services:

- providing consultations in the packaging field,
- database on producers and users of packaging materials and techniques in Latvia,
- educational and informational literature about packaging,
- working out projects in the packaging field,
- marketing assistance in all problems concerning packaging,
- wide information on the activities of Association members.

Activities of the association are twofold:

- day-to-day work;
- activities aimed at the implementation of projects.

The following day-to-day activities are carried out by the Executive Director:

- ensuring contacts between Members of the Association,
- rendering information services,
- maintaining and extending a library,
- regular updating of a database,
- providing basic consultations to the Members of the Association,
- maintaining contacts with the like institutions in Latvia and world-wide,
- summarizing concepts on perspective projects to be implemented within a framework of the association,
- preparing development reports for the Board on the current state of affairs and perspectives in the day-to-day work of the association,
- other current undertakings prescribed by resolutions of the Board.

Projects to be implemented by the Association

1. Training, education and research projects:
  - organization of specialized workshops,
  - creation of the Packaging Vocational Centre,
  - public awareness-building activities in the mass media,
  - participation in preparing teaching aids,
  - participation in the co-ordination of research activities in packaging business,
  - participation in devising teaching programmes for secondary and higher educational institutions,
  - organization of exchange visits aimed at sharing experience.

2. Publishing activities:

- publishing of a periodical newsletter,
- putting out publications dealing with other packaging issues.

3. Legislative initiatives:

- creating a library of legislative acts of EC and other countries,
- preparing proposals for legislative institutions (food packaging, ecological taxes etc.),
- preparing proposals aimed at harmonizing legislature.

4. Standardization of packaging materials:

- elaboration of standards,
- devising a concept for the introduction and control of standards.

5. Exhibitions:

- setting up of an exhibition at the premises of the Association of packaging products produced in Latvia,
- arranging of specialized exhibitions,
- participation in organizing joint international exhibitions.

6. Creation and service of a database on producers of packaging materials in Latvia.

7. Elaboration of concept for trends of packaging development in Latvia.Mr

Source:www.packaging.lv

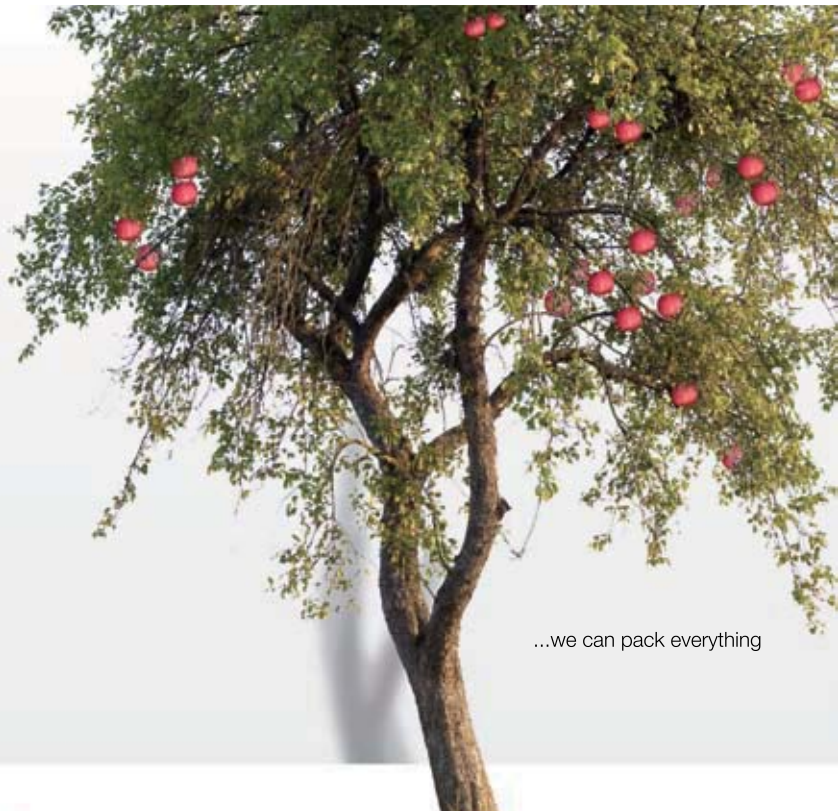
**Q**carton.com<sup>®</sup>  
creative packaging

Top quality cardboard packaging  
from the leading Baltic producer  
with broad international experience

JSC Kvadra Pak  
Vienibas gatve 11, Riga LV 1004, Latvia  
Phone: +371 67605064  
Fax: +371 67830457  
E-mail: qcarton@qcarton.com

**www.qcarton.com**

Qcarton.com is a registered trademark of JSC Kvadra Pak



...we can pack everything





# Major Product Lines

No	Company	Technological equipment allows manufacture and provide the following services															
		Newspapers	Labels	Books - hard binded	Books - soft binded	Packing	Magazines	Forms	Design works	Advertisement works	Digital print	Flexography	Large-sized printing	Offset: sheet	Offset: rolls	Pad printing	Screen printing
1	AB PRINT, LTD																
2	ADI KARTES, LTD																
3	ALISE T, LTD																
4	APGĀDS IMANTA, LTD																
5	APGĀDS MANTOJUMS, LTD																
6	APV POLIMĒRS, LTD																
7	AUSTRA PAK, LTD																
8	BALTIC BIOPLASTICS, LTD																
9	DARDEDZE HOLOGRĀFIJA, LTD																
10	DATORGRAFIKA, LTD																
11	DIVES REKLĀMA, LTD																
12	DOBUMS, LTD																
13	ERANTE, LTD																
14	FRESHPRINT, LTD																
15	GAMMAPLASTS, LTD																
16	IMPAKS, LTD																
17	JELGAVAS TIPOGRĀFIJA, LTD																
18	JUGLAS PAPĪRS, LTD																
19	KRAUKLĪTIS, LTD																
20	KVADRA PAK, JSC																
21	LAKSHMI, LTD																
22	LATGALES DRUKA, LTD																
23	LATVIAN GEOSPATIAL INFORMATION AGENCY, State agency																
24	LIEPĀJAS PAPĪRS, JSC																
25	LIVONIA PRINT, LTD																

# Major Product Lines

No	Company	Technological equipment allows manufacture and provide the following services															
		Newspapers	Labels	Books - hard binded	Books - soft binded	Packing	Magazines	Forms	Design works	Advertisement works	Digital print	Flexography	Large-sized printing	Offset: sheet	Offset: rolls	Pad printing	Screen printing
26	MADONAS POLIGRĀFISTS, LTD																
27	MCĀBOLS POLIGRĀFIJA, LTD																
28	MICRODOT, LTD																
29	Mr.MUNKS, LTD																
30	N.I.M.S., LTD																
31	PALETES, LTD																
32	PARAPRINT SIA, LTD																
33	PIRSET LTD, LTD																
34	POLIGRĀFIJAS GRUPA MŪKUSALA, LTD																
35	POLIPAKS, LTD																
36	PRINTEX-CENTRA STAMPA, LTD																
37	PRINTING HOUSE PĒRSE, LTD																
38	RĪGAS ZĪMOGU FABRIKA, JSC																
39	STAICELES PAPĪRA FABRIKA 2, LTD																
40	S & G, JSC																
41	TALSU TIPOGRĀFIJA, LTD																
42	TIPO PRINT, LTD																
43	UMBRA, LTD																
44	UNIPRINTA, LTD																
45	UNITEDPRESS POLIGRĀFIJA, JSC																
46	VEITERS KORPORĀCIJA, LTD																
47	VELPLEV, LTD																
48	VIETA POLIGRĀFISKIE PAKALPOJUMI, LTD																
49	V.L.T., LTD																
50	ZELTA RUDENS, LTD																

# Company Profiles



## AB PRINT

Legal form: Ltd  
Address: Piedrujas iela 3 - 105, Rīga, LV - 1073, Latvia  
Phone: + 371 29667938; + 371 26001897  
Fax: + 371 66066000  
E-mail: info@ulmapress.com  
Website: www.ulmapress.com

Director: Mr Eldars Gejušovs  
Contact: Mr Ruslans Samigullins  
Position of the contact person: Sales Manager  
Languages spoken: Latvian, Russian, English, German, Norwegian, Swedish  
Number of employees: 9  
Founded in: 2009

Main markets: Europe

Business profile: The company operates as an agent for printing services. We support our clients with the following product types: full-colour and monochrome printing. Product groups: books (hardback and soft cover), magazines, labels, promotional materials (booklets, brochures), etc.

Seeking cooperation in: Interested in cooperating with publishing houses and advertising agencies all around the world. The regions we are most interested in are the Scandinavian and western European countries.



## ADI KARTES

Legal form: Ltd  
Address: Krišjāņa Barona iela 7/9 - 20, Rīga, LV - 1050, Latvia  
Phone: + 371 67295420  
Fax: + 371 67295421  
E-mail: kartes@adikartes.lv  
Website: www.adikartes.eu

Director: Mr Juris Bolužs  
Contact: Mr Atis Strenga  
Position of the contact person: Chairman of the Board, Co-Owner  
Languages spoken: Latvian, Russian, English, French  
Number of employees: 17  
Founded in: 1999

Turnover in 2007: EUR 696 554  
Turnover in 2008: EUR 899 234  
Export volume 2007: EUR 34 835  
Export volume 2008: EUR 49 801  
Main markets: Latvia, Lithuania, Estonia, Finland, Belarus

Business profile: The company operates as an agent for printing services. We support our clients with the following product types: full-colour and monochrome printing. Product groups: books (hardback and soft cover), magazines, labels, promotional materials (booklets, brochures), etc.

Seeking cooperation in: Materials (white, transparent and designed PVC sheets, RFID inlets, magnetic-stripe sheets).



## ALISE T

Legal form: Ltd  
Address: Krasta iela 103, Rīga, LV - 1019, Latvia  
Phone: + 371 29510096  
E-mail: info@alise-t.com  
Website: www.alise-t.com

Director: Mr Aleksejs Povhs  
Contact: Mr Aleksejs Povhs  
Position of the contact person: Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 23  
Founded in: 1995

Turnover in 2007: EUR 620 348  
Turnover in 2008: EUR 1 138 587  
Export volume 2007: EUR 49 627  
Export volume 2008: EUR 170 788  
Main markets: Sweden, Norway, Russia, Estonia, Latvia

Business profile: Book and magazine production, soft cover, hardback, labels, brochures, flyers, advertising materials. We print small runs.

Seeking cooperation in: Any publishing companies, agencies, authors.



## APGĀDS IMANTA

Legal form: Ltd  
Address: Ģertrūdes iela 15/17, Rīga, LV - 1011, Latvia  
Phone: + 371 67283377  
Fax: + 371 67283379  
E-mail: imanta@imanta.lv  
Website: www.imanta.lv

Director: Mr Imants Briedis  
Contact: Ms Santa Velicko  
Position of the contact person: Project Coordinator  
Languages spoken: Latvian, Russian, English  
Number of employees: 40  
Founded in: 1992

Turnover in 2007: EUR 1 913 000  
Turnover in 2008: EUR 1 390 000  
Export volume 2007: EUR 34 000  
Export volume 2008: EUR 25 000  
Main markets: Latvia

Business profile: Printing house Imanta offers the complete cycle of printing services. Competence and our 17 years of experience help us to understand our clients' requirements in line with contemporary market trends and the latest technologies. The keys to our success are: best possible quality; fast printing deadlines; the latest technologies; professional, highly motivated employees, long-term cooperation with our clients. Products: magazines, books, brochures, booklets, prospectuses, catalogues, handouts, posters, notebooks, vouchers, postcards, invitations, calendars, forms, envelopes, business cards and others.

Seeking cooperation in: printing house Imanta offers you cooperation with our project coordinators who will help you to discover the best implementation process for your project and ensure your satisfaction.



## APGĀDS MANTOJUMS

Legal form: Ltd  
Address: Krāmu iela 3, Rīga, LV - 1050, Latvia  
Phone: + 371 67214271  
Fax: + 371 67214271  
E-mail: man\_to@inbox.lv

Director: Mr Māris Deģis  
Contact: Mr Māris Deģis  
Position of the contact person: Owner  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 10  
Founded in: 1994

Turnover in 2007: EUR 390 694  
Turnover in 2008: EUR 385 654  
Export volume 2007: EUR 9 671  
Export volume 2008: EUR 17 194  
Main markets: Latvia, Lithuania, Estonia

Business profile: Our products range from brochures, advertising materials, postcards, invitations, and note pads to fine prints and books. Our goal is to astound customers by giving them the highest quality for the best price. Over the years, our customers in Latvia, Russia, Switzerland and Germany have come to trust us because of our excellent performance, outstanding quality and reasonable prices.

Seeking cooperation in: Mantojums – a publishing house and printing company with long-term and high quality performance in the publishing business, are looking for new customers as we have free production capacity.



## APV POLIMĒRS

Legal form: Ltd  
Address: "Kalngales komplekss", Jaunmārupe, Mārupes nov., LV - 2166, Latvia  
Phone: + 371 67602154  
Fax: + 371 67602553  
E-mail: polimers@polimers.eunet.lv  
Website: www.polimers.lv

Director: Mr Igors Petrovs  
Contact: Mr Māris Eizenbergs  
Position of the contact person: Export-Import Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 2001

Turnover in 2007: EUR 787 741  
Turnover in 2008: EUR 624 739  
Main markets: Latvia, Lithuania, Estonia, Finland, Russia

Business profile: Plastic boxes for bread, meat, milk, fruit and vegetables, berries and mushrooms, fish and other food and non-food products. Plastic pallets, large-volume containers, metal trolleys.

Seeking cooperation in: Looking for customers and distributors.

Certificates in use: Latvian hygiene certificate



## AUSTRA PAK

Legal form: Ltd  
Address: Mālu iela 28, Rīga, LV - 1058, Latvia  
Phone: + 371 67624500  
Fax: + 371 67624104  
E-mail: [austrapak@austrapak.lv](mailto:austrapak@austrapak.lv)  
Website: [www.austrapak.lv](http://www.austrapak.lv)

Director: Ms Alla Morozova  
Contact: Mr Jānis Kuzmins  
Position of the contact person: Trade Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 54  
Founded in: 1994

Turnover in 2007: EUR 2 175 569  
Turnover in 2008: EUR 2 344 023  
Export volume 2007: EUR 293 844  
Export volume 2008: EUR 248 309  
Main markets: Latvia, Lithuania, Estonia, Scandinavia, Europe, Ukraine

Business profile: Manufacture of displays, board displays, commercial products, transport boxes.

Seeking cooperation in: Our company's customers are international companies, working in cosmetics, household goods, medical goods and confectionery. Our high quality displays help them increase sales in shopping centres. Most of our market is in the Baltic States, but we have also started collaborating with international companies in Scandinavia, Ukraine and the Balkans. We are interested in increasing exports to these countries, and to find new cooperation partners in cosmetics and confectionery in Scandinavia.



## BALTIC BIOPLASTICS

Legal form: Ltd  
Address: Ūdens iela 12-106, Rīga, LV - 1007, Latvia  
Phone: + 371 28338228  
Fax: + 371 67471119  
E-mail: [bioplastics@bioplastics.lv](mailto:bioplastics@bioplastics.lv)  
Website: [www.bioplastics.lv](http://www.bioplastics.lv)

Director: Ms Iveta Stirna  
Contact: Mr Edvards Bērzujs  
Position of the contact person: Sales Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 4  
Founded in: 2007

Turnover in 2007: EUR 4 867  
Turnover in 2008: EUR 34 261  
Main markets: Latvia

Business profile: Baltic BioPlastics is a wholesaler of bioplastics and other environmentally friendly products. Our main business is the manufacturing of packaging (grocery, vegetable, fruit and other) and shopping bags.

Seeking cooperation in: We are interested in expanding our operations globally.



## DARDEDZE HOLOGRĀFIJA

Legal form: Ltd  
 Address: Keņgaraga iela 10A, Rīga, LV - 1063, Latvia  
 Phone: + 371 67076700, +371 67076701  
 Fax: + 371 67076702  
 E-mail: dh@dardedze.lv  
 Website: www.dardedze.lv

Director: Mr Guntis Vucens  
 Contact: Ms Evija Stepīņa  
 Position of the contact person: Project Manager  
 Languages spoken: Latvian, Russian, English  
 Number of employees: 120  
 Founded in: 1995

Turnover in 2007: EUR 4 921 608  
 Turnover in 2008: EUR 4 777 158  
 Export volume 2007: EUR 1 272 651  
 Export volume 2008: EUR 406 372  
 Main markets: Latvia, Sweden, Denmark, Finland, Norway, Germany, UK

Business profile: Dardedze Holography works on and develops two major product lines – holographic security solutions and offset printing. We can make stationery, corporate materials: business cards, with-compliments slips, envelopes, forms, letterheads; Booklets, brochures, folders: we offer full- and spot-colour printing processes onto an assortment of different stocks and in various sizes; product catalogues, annual reports; Magazines: bright colourful magazines, complex designs, high quality; books: soft covers and hardbacks; holograms: from design and creation to finished product.

Seeking cooperation in: We are interested in cooperation with publishers, magazines, business and non-commercial, small and large organisations, as well as advertising agencies. We are interested in the Danish, Swedish, Finnish, Norwegian and German markets.

Certificates in use: FSC



## DATORGRAFIKA

Legal form: Ltd  
 Address: Jelgavas iela 68-2, Rīga, LV-1004, Latvia  
 Phone: + 371 67222272  
 Fax: + 371 67820272  
 E-mail: birojs@datorgrafika.lv  
 Website: www.datorgrafika.lv

Director: Mr Harijis Vaišļa  
 Contact: Ms Inese Meldere  
 Position of the contact person: Chairman of the Board  
 Languages spoken: Latvian, Russian, English, German, French  
 Number of employees: 6  
 Founded in: 1993

Turnover in 2007: EUR 205 807  
 Turnover in 2008: EUR 141 863  
 Export volume 2007: EUR 3 557  
 Export volume 2008: EUR 2 134  
 Main markets: Latvia, Russia

Business profile: Design and layout for printed publications for office use, advertising, etc, also small and medium print runs, printed materials for corporate identities – cards, envelopes, letterheads, block notes, stickers, brochures, leaflets. Folio-printing and embossing. Non-standard printed materials, die cut, folio-print and embossing.

Seeking cooperation in: Small and medium print runs, non standard printing materials, high quality silk-screen printing for corporate identity materials, design and layout.



## DIVES REKLĀMA

Legal form: Ltd  
Address: Granīta iela 26, Rīga, LV - 1057, Latvia  
Phone: + 371 29283310  
Fax: + 371 67266941  
E-mail: dives@dives.lv  
Website: www.dives.lv

Director: Ms Ņina Černodona  
Contact: Mr Oļegs Černodons  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 1999

Turnover in 2007: EUR 170 000  
Turnover in 2008: EUR 220 000  
Main markets: Latvia, Sweden, Finland

Business profile: DIVES Reklāma's print shop manufactures various printed products: booklets, brochures, magazines, catalogues, books, packaging, labels, stickers, printed business products, printed advertising products, calendars, greeting cards, CD&DVD booklets. We offer the complete cycle and a wide range of printing services. Design and print. Logistics. Export possibilities. For more information contact our office.

Seeking cooperation in: We are looking for export contacts: manufacturers (we print different packaging products, labels), advertising agencies (we print advertising materials) and publishers (books, brochures, CD&DVD booklets).



## DOBUMS

Legal form: Ltd  
Address: Klijānu iela 3 - 19, Rīga, LV - 1012, Latvia  
Phone: + 371 67275535  
Fax: + 371 67311126  
E-mail: dobums@dobums.lv  
Website: www.dobums.lv

Director: Mr Tenis Nigulis  
Contact: Ms Meldra Jansone  
Position of the contact person: Computer Designer  
Languages spoken: Latvian, Russian, English  
Number of employees: 2  
Founded in: 2003

Turnover in 2007: EUR 31 276  
Turnover in 2008: EUR 65 406  
Main markets: Latvia

Business profile: Digital printing, lamination.

Seeking cooperation in: Good interconnection and quality.





## **ERANTE**

Legal form: Ltd  
Address: Saieta laukums 2, Madona, LV - 4801, Latvia  
Phone: + 371 64860983  
Fax: + 371 64860983  
E-mail: erante@apollo.lv  
Website: www.erante.lv

Director: Mr Jānis Eriņš  
Contact: Mr Jānis Eriņš  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 1993

Turnover in 2007: EUR 315 000  
Turnover in 2008: EUR 291 000  
Main markets: Latvia

Business profile: Printing services include preparing product designs, offset printing, finishing. We own sheet-printing equipment, after-treatment equipment for binding hardback books and for manufacturing stapled brochures. We have experience in printing calendars.

Seeking cooperation in: The company is interested in cooperating in the manufacture and binding of small and medium editions of hardback books and the manufacture of stapled brochures.



## **FRESHPRINT**

Legal form: Ltd  
Address: Krīvu iela 6-1, Rīga, LV - 1006, Latvia  
Phone: + 371 67160654  
Fax: + 371 67167189  
E-mail: print@freshprint.lv  
Website: www.freshprint.lv

Director: Mr Jānis Ķīsis  
Contact: Mr Jānis Ķīsis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 3  
Founded in: 2007

Turnover in 2007: EUR 14 228  
Turnover in 2008: EUR 92 582  
Main markets: Latvia

Business profile: We are a print agency offering all types of printing work.

Seeking cooperation in: Export of printing work to Germany, England, France, Italy and Scandinavian countries.



## **GAMMAPLASTS**

Legal form: Ltd  
Address: Daugavgrīvas 31A-K14, Rīga, LV - 1007, Latvia  
Phone: + 371 67460330  
Fax: + 371 67467580  
E-mail: office@gammaplast.lv  
Website: www.gammaplast.lv

Director: Mr Aleksandrs Usiļonoks  
Contact: Mr Andrejs Artjomovs  
Position of the contact person: General Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 45  
Founded in: 1998

Turnover in 2007: EUR 3 250 000  
Turnover in 2008: EUR 3 250 000  
Export volume 2007: EUR 1 200 000  
Export volume 2008: EUR 950 000  
Main markets: Latvia, Lithuania, Estonia, Finland, Belarus

Business profile: GAMMAPLASTS manufactures packaging for perishable and liquid, food and non-food products: bottles, tanks and crates.

Seeking cooperation in: Looking for new material suppliers (PE-HD), customers.



## **IMPAKS**

Legal form: Ltd  
Address: Ventspils iela 50, Rīga, LV - 1002, Latvia  
Phone: + 371 67611711  
Fax: + 371 67620568  
E-mail: impaks@impaks.lv  
Website: www.impaks.lv

Director: Mr Igors Kokins  
Contact: Mr Igors Kokins  
Position of the contact person: Managing Director / Owner  
Languages spoken: Latvian, Russian, English  
Number of employees: 30  
Founded in: 1998

Turnover in 2007: EUR 4 014 274  
Turnover in 2008: EUR 3 741 093  
Export volume 2008: EUR 276 710  
Main markets: Latvia, Lithuania, Estonia, EU countries

Business profile: Wrap-around, wet-glued, self-adhesive labels; pre-die cut cardboard tags. Silk screen printing, embossing, hot foil stamping, double-sided printing, laminating.

Seeking cooperation in: We are interested in supplying high-quality wrap-around, self-adhesive and wet-glued labels to European countries. Our main products are high-quality self-adhesive (pressure sensitive) labels for alcoholic beverages, therefore we are especially interested in cooperation with producers of alcoholic beverages.

Certificates in use: ISO 9001, ISO 14001 (in the process of acquiring, first quarter 2010)

**JELGAVAS  
TIPOGRĀFIJA**



## **JELGAVAS TIPOGRĀFIJA**

Legal form: Ltd  
Address: Langervaldes iela 1A, Jelgava, LV - 3002, Latvia  
Phone: + 371 63024501  
Fax: + 371 63022927  
E-mail: jt@jt.lv  
Website: www.jt.lv

Chairman of the Board: Mr Juris Silis  
Contact: Mr Ģirts Karlsons  
Position of the contact person: Sales Director  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 95  
Founded in: 1996

Turnover in 2007: EUR 5 300 000  
Turnover in 2008: EUR 5 100 000  
Export volume 2007: EUR 510 000  
Export volume 2008: EUR 530 000  
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Norway, The Netherlands, Germany, UK

Business profile: High-quality hardback and soft cover books, stitched brochures, diaries, calendars and advertising materials. In addition to standard hardback and soft cover books we offer paperback books with flaps, books with rounded corners, book covers made from two materials, laminated, UV-lacquered, foil-stamped covers, etc.

Seeking cooperation in: We are looking for publishing houses and print brokers that would be interested in placing their production orders in Latvia.

Certificates in use: FSC



## **JUGLAS PAPIRS**

Legal form: Ltd  
Address: Nautrēnu iela 12, Rīga, LV - 1079, Latvia  
Phone: + 371 67550335; +371 67550425  
Fax: + 371 67550496  
E-mail: info@juglaspapirs.lv; office@juglaspapirs.lv  
Website: www.juglaspapirs.lv

Director: Ms Valentīna Novikova  
Contact: Mr Genadijs Jurāns  
Position of the contact person: Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 20  
Founded in: 1991

Turnover in 2007: EUR 1 596 108  
Turnover in 2008: EUR 1 249 996  
Main markets: Latvia, Lithuania, Ukraine

Business profile: Juglas Papīrs produces corrugated packaging. The product range: corrugated boxes, as well as other types of cardboard packaging and corrugated containers from various types of paperboard. Corrugated cardboard boxes are mainly used for food products, in furniture production, and the packaging of chemical industry products. Our company offers you a large selection of sizes, in any quantity.

Seeking cooperation in: Export of maculature.



## KRAUKLĪTIS

Legal form: Ltd  
Address: Rūpniecības iela 3, Aizkraukle, LV - 5101, Latvia  
Phone: + 371 65133809, +371 26096295  
Fax: + 371 65121171  
E-mail: rudolfs.kreslins@krauklitis.lv  
Website: www.krauklitis.lv

Director: Mr Rūdolfs Krēsliņš  
Contact: Mr Uģis Grigorjevs  
Position of the contact person: Sales Department  
Languages spoken: Latvian, Russian, English  
Number of employees: 80  
Founded in: 1991

Turnover in 2007: EUR 2 599 996  
Turnover in 2008: EUR 2 485 681  
Export volume 2007: EUR 1 533 249  
Export volume 2008: EUR 1 324 302  
Main markets: Estonia, Denmark, Finland, Germany, Lithuania, Norway, Sweden, UK, Switzerland

Business profile: Pads, notepads, exercise books, writing paper, coloured papers, memo cubes, forms, individual orders, etc.

Seeking cooperation in: We are able to quickly produce small runs, deliver mixed pallets with different items. Good experience with complex products involving manual work. Can provide our design solutions, flexible prices, short lead times.



## KVADRA PAK

Legal form: JSC  
Address: Vienības Gatve 11, Rīga, LV - 1004, Latvia  
Phone: + 371 67613966  
Fax: + 371 67830457  
E-mail: qcarton@qcarton.com  
Website: www.qcarton.com

Chairman of the Board: Mr Andris Vitoliņš  
Contact: Ms Linda Jirgensone  
Position of the contact person: Marketing Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 120  
Founded in: 1993

Turnover in 2007: EUR 10 310 178  
Turnover in 2008: EUR 9 732 767  
Export volume 2007: EUR 6 190 000  
Export volume 2008: EUR 5 920 000  
Main markets: Latvia, Lithuania, Estonia, Nordic countries, Poland, Russia, Ukraine

Business profile: Kvadra Pak JSC is one of the leading folding cardboard packaging producers in the Baltic countries, offering innovative, tailor-made and cost-effective primary cardboard packaging and multipack solutions for food and non-food businesses worldwide. We meet customer needs in product safety, packaging functionality, competitive prime costs and stable production. Our high-quality competitive packaging solutions are designed, produced and delivered on time to fit the needs of our customers. Kvadra Pak JSC uses offset printing technology and can print using up to six colours and two types of varnish in one print run. Our technological possibilities include embossing, hot foiling, hologram stamping, window punching (also windows with perforations - one or two scores), and gluing (1-6 points). The company has its own Design Centre, where designers create innovative solutions for all kinds of products. Many of the boxes developed and produced by Kvadra Pak JSC have received local and international recognition; the latest was the World Star Award 2009. The new trademark Qcarton.com was launched in early 2009 to highlight the company's main values: quality, creativity and flexibility, and to help Kvadra Pak JSC enter international markets.

Seeking cooperation in: Particular interest in cooperation with producers of convenience and frozen foods, beer and spirits, ice cream and dairy products, confectionery, manufactured goods, pharmaceuticals and cosmetics in Finland, Sweden, Denmark and Norway.

Certificates in use: ISO 9001:2000



## LAKSHMI

Legal form: Ltd  
Address: Kurzemes prospekts 138-92, Rīga, LV - 1069, Latvia  
Phone: + 371 22148083; +371 29502756  
E-mail: lakshmi.ktadtajevs@gmail.com  
Website: www.lakshmi.lv

Director: Mr Konstantins Tadtajevs  
Contact: Mr Konstantins Tadtajevs  
Position of the contact person: Export Agent  
Languages spoken: Latvian, Russian, English

Main markets: EU countries, Russia, Ukraine, Belarus, Scandinavian countries

Business profile: Our company deals with products from corrugated cardboard (boxes, packaging materials etc.). We produce boxes of all sizes and colors of any design, and from any type of corrugated cardboard.

Seeking cooperation in: We kindly invite you to cooperate with us. We offer you a full range of services: production, transportation and assistance with paperwork. Our price policy and individual approach are among our basic principles for working with our clients.

Certificates in use: ISO 9001, ISO 14001



## LATGALES DRUKA

Legal form: Ltd  
Address: Baznīcas iela 28, Rēzekne, LV - 4601, Latvia  
Phone: + 371 64607276, +371 26649977  
Fax: + 371 64625938  
E-mail: druka@druka.lv  
Website: www.druka.lv

Director: Mr Andis Kazaks  
Contact: Ms Ilona Kazaka  
Position of the contact person: Marketing Leader  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 59  
Founded in: 1994

Turnover in 2007: EUR 1 903 243  
Turnover in 2008: EUR 2 058 470  
Export volume 2007: EUR 10 801  
Export volume 2008: EUR 11 545  
Main markets: Germany, Sweden, UK

Business profile: Books, calendars, advertising materials, magazines, stickers, tickets.

Seeking cooperation in: Soft cover books with or without flaps.



## LIEPĀJAS PĀPĪRS

Legal form: JSC  
Address: Pļavu iela 17, Liepāja, LV - 3411, Latvia  
Phone: + 371 63424605  
Fax: + 371 63436801  
E-mail: lp@liepajaspapirs.lv

Director: Mr Jānis Vilnītis  
Contact: Mr Armands Dejus  
Position of the contact person: Commercial Director  
Languages spoken: Latvian, Russian, English, Lithuanian  
Number of employees: 105  
Founded in: 1993

Turnover in 2007: EUR 4 285 715  
Turnover in 2008: EUR 5 000 000  
Export volume 2007: EUR 1 500 000  
Export volume 2008: EUR 2 000 000  
Main markets: Latvia, Lithuania, Russia, Poland

Business profile: Self-adhesive labels, shrink-sleeve film labels.

Seeking cooperation in: New markets, customers.

Certificates in use: ISO 9001, ISO 14001

# Livonia print



## LIVONIA PRINT

Legal form: Ltd  
Address: Ventspils iela 50, Rīga, LV - 1002, Latvia  
Phone: + 371 67442831  
Fax: +371 67442832  
E-mail: info@livoniaprint.lv  
Website: www.livoniaprint.lv

Director: Ms Janīna Blūma  
Contact: Ms Janīna Blūma  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 90  
Founded in: 2006

Turnover in 2007: EUR 1 785 660  
Turnover in 2008: EUR 7 540 324  
Export volume 2007: EUR 1 555 569  
Export volume 2008: EUR 7 039 363  
Main markets: Norway, Sweden, Denmark, Germany, Finland, UK

Business profile: Livonia Print is a printing plant and bindery in Riga, Latvia, specialising in full colour and black-and-white book production. The plant has been designed to have the shortest and fastest production cycle to produce high quality books. At Livonia Print we offer a combination of technical proficiency, many years of experience in book production and exceptional standards of customer service. Our team is ready to provide professional advice and help from the moment you decide to publish a book to its completion.

Seeking cooperation in: We offer publishers to place their book production orders at Livonia Print.

Certificates in use: FSC

# MADONAS poligrāfists



## MADONAS POLIGRĀFISTS

Legal form: Ltd  
Address: Krišjāņa Valdemāra iela 106/108, Rīga, LV - 1013, Latvia  
Phone: + 371 67310274  
Fax: + 371 167310274  
E-mail: info@madpol.lv  
Website: www.madpol.lv

Director: Ms Ilze Zvirgzdiņa  
Contact: Mr Andris Jurgens  
Position of the contact person: Sales Specialist  
Languages spoken: Latvian, Russian, English  
Number of employees: 50  
Founded in: 1994

Turnover in 2007: EUR 1 257 000  
Turnover in 2008: EUR 1 296 000  
Main markets: Latvia

Business profile: The company was established in 1994 as a full-service printing house able to produce a wide range of printed materials. We have three main product groups: advertising materials (posters, flyers, brochures), soft cover books and catalogues with PUR binding, and forms. Our machinery together with our highly qualified staff allows us to produce small and medium runs of standard and custom-made products.

Seeking cooperation in: We are looking for partners in Scandinavia who are interested in ordering printed materials (publishing houses, advertising agencies, etc.).

Certificates in use: ISO 9001

## MCĀBOLS POLIGRĀFIJA

Legal form: Ltd  
Address: Uriekstes iela 2A, Rīga, LV - 1005, Latvia  
Phone: + 371 67566248  
Fax: + 371 67566251  
E-mail: print@mcabols.lv  
Website: www.mcabols.lv

Director: Mr Vilnis Vikmanis  
Contact: Mr Vilnis Vikmanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 46  
Founded in: 1991

Turnover in 2007: EUR 1 629 162  
Turnover in 2008: EUR 1 651 249  
Export volume 2007: EUR 99 981  
Export volume 2008: EUR 128 377  
Main markets: Latvia, EU, Scandinavian countries, Russia (Moscow, St. Petersburg)

Business profile: McĀbols was founded in 1991 and has long-term experience in the printing industry. The main goal of our company is to deliver high-quality service in full-colour and multi-colour printing. The main types of products we work with are: corporate press – newsletters and magazines; full-colour books and albums; annual reports; exclusive publications printed in Hexachrome; brochures and booklets: mono- or full-colour, saddle-stitched or perfect-bound, folded, die-cut, with or without images, varnished or not, large and small formats; colourful calendars: various shapes, vivid design, creative solutions, O-wire binding; variety of advertising materials: posters, presentation folders and flyers, advertising wobblers and shelf-stoppers. We are very strong in post production.

Seeking cooperation in: We fulfil all the printing desires of our clients.



## MICRODOT

Legal form: Ltd  
Address: Lielirbes iela 27, Rīga, LV - 1046, Latvia  
Phone: + 371 29235763  
Fax: + 371 67370074  
E-mail: janis.klovans@gmail.com  
Website: www.microdot.lv

Director: Mr Mārtiņš Znotēns  
Contact: Mr Jānis Klovāns  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 2004

Turnover in 2007: EUR 498 165  
Turnover in 2008: EUR 673 968  
Export volume 2007: EUR 74 725  
Export volume 2008: EUR 101 095  
Main markets: Finland, Sweden, Norway, Russia, Latvia, Estonia

Business profile: Print-jobs we handle: brochures and magazines, books (perfect/case bound), catalogues, direct mailing materials, newsletters and folders, advertising specialities, labels, paper and plastic, cardboard packaging.

Seeking cooperation in: Seeking partners to expand business in the international printing market.

## MR. MUNKS

Legal form: Ltd  
Address: Atlasa iela 7A-225, Rīga, LV - 1026, Latvia  
Phone: + 371 67470756  
Fax: + 371 67470757  
E-mail: munks@munks.lv  
Website: www.munks.lv

Director: Mr Jānis Stīpnieks  
Contact: Mr Jānis Stīpnieks  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 6  
Founded in: 2007

Turnover in 2007: EUR 177 000  
Turnover in 2008: EUR 335 000  
Export volume 2008: EUR 11 000  
Main markets: Latvia, Estonia, Lithuania

Business profile: Mr. Munks is a design and printing agency specialising in non-standard printed matter. Our products typically incorporate complex printing solutions with various technologies being combined with manual work – offset printing alongside silk screening, UV varnish with silk screening, adding relief screening, various nonstandard foldings, manual gluing, inlaying of fabric, incrustation of metal and other materials, etc. If necessary, we involve companies not connected with printing (sewing, metal and glass processing, etc.). We provide the whole production process, from the elaboration of designs to finished printed products, delivered to your door. Working with us, you will be involved with our highly qualified project leaders who have more than seven years` experience in the printing business and have mastered all the technologies mentioned above. We provide quotations, solutions and competitive prices.

Seeking cooperation in: We expect our customers to be daring, on the lookout for non-traditional solutions, seeking trusted solutions, and candid and sincere partnership. Our prices will make you competitive in any market.





## **N.I.M.S.**

Legal form: Ltd  
Address: Tallinas iela 81-20, Rīga, LV - 1009, Latvia  
Phone: + 371 67311424  
Fax: + 371 6 7311126  
E-mail: nims@nims.lv  
Website: www.nims.lv

Director: Ms Ligita Nigule  
Contact: Ms Rita Aiduka  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 4  
Founded in: 1994

Turnover in 2007: EUR 304 148  
Turnover in 2008: EUR 171 719  
Main markets: Latvia

Business profile: We perform layout work. We print books, booklets, posters, forms, labels, business cards, calendars and many other items.

Seeking cooperation in: Business profile.



## **PALETES**

Legal form: Ltd  
Address: Getliņu iela 5, Rumbula, Stopiņu nov., LV - 2121, Latvia  
Phone: + 371 67186277, +371 29213339  
Fax: + 371 67515898  
E-mail: paletes@paletes.lv  
Website: www.paletes.lv

Director: Mr Oļegs Meduha  
Contact: Mr Oskars Kokins  
Position of the contact person: Director  
Languages spoken: Latvian, Russian, English, German, Italian  
Number of employees: 22  
Founded in: 1997

Turnover in 2007: EUR 2 510 431  
Turnover in 2008: EUR 3 136 047  
Export volume 2007: EUR 2 350 442  
Export volume 2008: EUR 3 046 718  
Main markets: Europe, Scandinavian countries

Business profile: Manufacturing and export of wood pallets. New Eurpallets EPAL, industrial pallets, CP pallets, non-standard size pallets. Pallets with customer's logo or brand. Heat Treatment according to IPPC (ISPM15). Delivery of our products within Europe and Scandinavia.

Seeking cooperation in: Long-term business relations with large companies in different industrial and manufacturing sectors across Europe and Scandinavia wishing to utilise our quality-assured wood pallets.

Certificates in use: EPAL, APME, IPPC, HT



## PARAPRINT SIA

Legal form: Ltd  
Address: Ķengaraga iela 10A, Rīga, LV - 1057, Latvia  
Phone: + 371 67846351  
Fax: + 371 67846355  
E-mail: dainis@paraprint.lv

Director: Mr Dainis Āriņš  
Contact: Mr Dainis Āriņš  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 2000

Turnover in 2007: EUR 684 000  
Turnover in 2008: EUR 830 000  
Export volume 2007: EUR 40 000  
Export volume 2008: EUR 89 000  
Main markets: Latvia, Belarus

Business profile: Self-adhesive labels in rolls, thermal labels, perforated cardboard labels in rolls.

Seeking cooperation in: End users of self-adhesive labels (food industry, perfumery and cosmetics industry, supermarkets). Cardboard labels for light industry.



## PIRSET LTD

Legal form: Ltd  
Address: Tallinas iela 23-4, Rīga, LV - 1012, Latvia  
Phone: + 371 67377388  
Fax: + 371 67377388  
E-mail: pirset@pirset.lv  
Website: www.pirset.lv

Director: Mr Sergejs Trubčaņins  
Contact: Mr Andrejs Gontaruks  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 23  
Founded in: 1991

Turnover in 2007: EUR 374 263  
Turnover in 2008: EUR 464 911  
Main markets: Latvia

Business profile: We produce all kinds of printed products: business forms, consignment bills, calendars, business cards, labels, brochures, folders, menu cards, boxes, leaflets, catalogues, books, cardboard boxes, tickets. We can offer UV varnishing, relief printing, spiral binding, thermal gluing, seamless, paperback, hardback, lamination, gilding, gold printing, foil printing, foil, corrugation, punching, cutting, perforation, gluing, cardboard gluing, film coating, bending, stapling, numbering, drilling, riveting, screwing. Visual advertising, advertising stands, signboards, plaques, boards. Perspex pads. Design services. Digital photo services.

Seeking cooperation in: We are interested in establishing international relationships. We have considerable experience in producing all types of labels for linen and clothes, including textile labels.



## **POLIGRĀFIJAS GRUPA MŪKUSALA**

Legal form: Ltd  
Address: Mūkusalas iela 15A, Rīga, LV - 1004, Latvia  
Phone: + 371 67063266, +371 67063187  
Fax: + 371 67063275  
E-mail: [pgm@pgm.lv](mailto:pgm@pgm.lv)  
Website: [www.pgm.lv](http://www.pgm.lv)

Director: Mr Visvaldis Trokša  
Contact: Mr Andrejs Siliņš  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 92  
Founded in: 1993

Turnover in 2007: EUR 13 860 000  
Turnover in 2008: EUR 13 620 000  
Export volume 2007: EUR 1 390 000  
Export volume 2008: EUR 850 000  
Main markets: Estonia, Germany, Lithuania, Norway, Sweden

Business profile: Poligrāfijas grupa Mūkusala produces magazine sections – weekly and monthly magazines, industry and thematic magazines, catalogues, advertising magazines and other commercial print products. Poligrāfijas grupa Mūkusala produces daily and weekly newspapers, regional newspapers, advertising newspapers, special and single editions and other commercial printing work. Poligrāfijas grupa Mūkusala offers exclusive editions of newspapers and magazines on automatic lines providing short delivery time.

Seeking cooperation in: Poligrāfijas grupa Mūkusala offers high quality printing services – printing of newspapers and magazines – at affordable prices and with special care and attention for each customer. We would like to cooperate with publishing and advertising companies and offer our printing services.

Certificates in use: ISO 9001, ISO 14001 (in process)



## **POLIPAKS**

Legal form: Ltd  
Address: Ganību Dambis 24A, Rīga, LV - 1005, Latvia  
Phone: + 371 67517651  
Fax: + 371 67517650  
E-mail: [commerc@polipaks.com](mailto:commerc@polipaks.com)  
Website: [www.polipaks.com](http://www.polipaks.com)

Director: Mr Andrejs Kologrejevs  
Contact: Mr Sergejs Jefimovs  
Position of the contact person: Head of Production Department  
Languages spoken: Latvian, Russian, English  
Number of employees: 125  
Founded in: 1996

Turnover in 2007: EUR 11 200 000  
Turnover in 2008: EUR 10 470 000  
Export volume 2007: EUR 5 250 000  
Export volume 2008: EUR 5 300 000  
Main markets: Latvia, Lithuania, Estonia, North Europe, Russia

Business profile: Flexible packaging with flexo-printing of up to 10 colours. Laminates. Bread bags, chicken bags. Shopping bags, glued patch handle bags. Special types of bags.

Seeking cooperation in: Looking for long-term clients for bread bags, chicken bags, shopping bags, glued patch handle bags, special type bags in Sweden, Finland, Norway, Denmark, the Netherlands, UK, France.



## PRINTEX-CENTRA STAMPA

Legal form: Ltd  
Address: Bīriņi, Vidrižu pag., Limbažu nov., LV - 4014, Latvia  
Phone: + 371 29152620  
E-mail: printex@inbox.lv

Director: Mr Konstantīns Ivanovs  
Contact: Mr Konstantīns Ivanovs  
Position of the contact person: Owner  
Languages spoken: Latvian, Russian, English  
Number of employees: 12  
Founded in: 1993

Turnover in 2007: EUR 300 000  
Turnover in 2008: EUR 300 000  
Export volume 2008: EUR 15 000  
Main markets: Latvia, Estonia, Norway

Business profile: Manufacturing packing and offset printing on boxes made of coated board and corrugated fibreboard, printing sublimated pictures for textiles.

Seeking cooperation in: We are interested in cooperation with other manufacturers interested in packing works.



## PRINTING HOUSE PĒRSĒ

Legal form: Ltd  
Address: Aizkraukles iela 21, Rīga, LV - 1006, Latvia  
Phone: + 371 67558751  
Fax: + 371 67553190  
E-mail: perse@perseprint.lv  
Website: www.perseprint.lv

Director: Ms Māriete Tabaka  
Contact: Ms Olga Begičeva  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 19  
Founded in: 1993

Turnover in 2007: EUR 374 349  
Turnover in 2008: EUR 303 104  
Export volume 2008: EUR 10 206  
Main markets: Latvia, Estonia, Lithuania

Business profile: Our printed products : leaflets, folders, manuals, guarantee cards, wall calendars (triple), retail offers, advertising brochures, calendars, albums, catalogues, advertising newspapers, company letterheads, company envelopes, business cards, invitations, labels, one-off and self-adhesive labels, self-copying notepads, magazines, books, posters, etc. We develop corporate identities and design advertising products.

Seeking cooperation in: We are interested in new business cooperation (as well as being a subcontractor).

## **RĪGAS ZĪMOGU FABRIKA**

Legal form: JSC  
Address: Merķeļa iela 11, Rīga, LV - 1050, Latvia  
Phone: + 371 67073535, +371 67211211  
Fax: + 371 67073536  
E-mail: info@rzf.lv  
Website: www.rzf.lv

Director: Mr Jānis Brečs  
Contact: Ms Laili Sakijeva  
Position of the contact person: Sales Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 23  
Founded in: 1992

Turnover in 2007: EUR 1 700 000  
Turnover in 2008: EUR 1 525 000  
Main markets: Latvia, Estonia, Lithuania

Business profile: The main branches of the company are stamps and seals; signs and plaques; hot-print and embossing dies; printed work; design; distribution of *Trotec* laser engravers.

Seeking cooperation in: Export in laser engraving, laser cutting, laser marking, hot-print and embossing dies.

## **STAICELES PAPIĀRA FABRIKA 2**

Legal form: Ltd  
Address: Brīvības iela 55/2, Rīga, LV - 1010, Latvia  
Phone: + 371 67013281  
Fax: + 371 67013281  
E-mail: info@spf2.lv  
Website: www.spf2.lv

Director: Mr Alfreds Aizbalts  
Contact: Mr Alfreds Aizbalts  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 1999

Turnover in 2007: EUR 215 000  
Turnover in 2008: EUR 175 000  
Main markets: Latvia

Business profile: Production of paper packaging – paper bags, presentation bags and sacks.

Seeking cooperation in: Contacts with advertising agencies (presentation materials), packaging wholesalers and any other companies interested in our products.



**AKCIJU SABIEDRĪBA "S&G"**  
**TIPOGRĀFIJA**

## **S & G**

Legal form: JSC  
Address: Priekulu iela 7, Mārupe, Mārupes nov., LV - 2167, Latvia  
Phone: + 371 67455655  
Fax: + 371 67815609  
E-mail: diana.nesterova@sgprint.lv  
Website: www.sgprint.lv

Director: Ms Silvija Grete  
Contact: Ms Diāna Nesterova  
Position of the contact person: Director of Commerce  
Languages spoken: Latvian, Russian, English  
Number of employees: 45  
Founded in: 1992

Turnover in 2007: EUR 1 750 000  
Turnover in 2008: EUR 2 210 000  
Export volume 2007: EUR 525 000  
Export volume 2008: EUR 915 000  
Main markets: Nordic region, UK, Germany, Holland, Russia, Ukraine

Business profile: Fully equipped sheet-fed (B1) printer in Latvia – latest technology support, all major services in-house (pre-press, printing, post-press)  
We offer an extensive product portfolio: books, magazines, catalogues, posters, flyers, direct mailers advertising products, packaging, labels, office supplies, etc.

Seeking cooperation in: Printing house S&G is ready to satisfy all printing requests, ensure excellent quality, competitive prices and on-time delivery. Our export department works with publishing houses, advertising agencies, print brokers and designers.

**TALSU**  
**TIPOGRĀFIJA**



## **TALSU TIPOGRĀFIJA**

Legal form: Ltd  
Address: Jaunā iela 17, Talsi, LV - 3201, Latvia  
Phone: + 371 29484490  
Fax: + 371 63291601  
E-mail: valdis@dizainstt.lv  
Website: www.taltip.lv

Director: Mr Harijs Poļevskis  
Contact: Mr Valdis Poļevskis  
Position of the contact person: Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 81  
Founded in: 1996

Turnover in 2007: EUR 1 933 993  
Turnover in 2008: EUR 1 868 178  
Export volume 2007: EUR 16 428  
Export volume 2008: EUR 82 199  
Main markets: Latvia

Business profile: Full range of pre-print, print and post-print services.

Seeking cooperation in: Business partners.



## TIPO PRINT

Legal form: Ltd  
Address: Pilskalņa iela 40, Bauska, LV - 3901, Latvia  
Phone: + 371 63920522  
Fax: + 371 63928601  
E-mail: dace@tipo.lv  
Website: www.tipoprint.lv

Director: Mr Alģirts Mašals  
Contact: Ms Dace Mašale  
Position of the contact person: Purchasing Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 75  
Founded in: 1995

Turnover in 2007: EUR 1 899 797  
Turnover in 2008: EUR 1 842 233  
Export volume 2007: EUR 355 586  
Export volume 2008: EUR 436 785  
Main markets: Latvia, Lithuania, Estonia, Russia, Iceland

Business profile: TIPO Print offers cardboard and paper packaging for the food, cereal, confectionary and beverage industries; cardboard and paper packaging for the apparel and appliance industries. The company is also experienced in the production of greeting cards as well as in the printing of different types of advertising brochures and catalogues. Our product packaging is easy to use, meets international safety standards and is attractive.

Seeking cooperation in: TIPO Print technological options: packaging layouts; design; offset printing; UV, WD coating; silk screening technology, silk screening WV varnishing; die-cutting, die-cutting of shaped labels; automated gluing; relief embossing; hot foil stamping; perforation, folding; numbering.

## UMBRA

Legal form: Ltd  
Address: Mūrnieku iela 5, Rīga, LV - 1009, Latvia  
Phone: + 371 67845243; 67205046  
Fax: + 371 67845242  
E-mail: umbra@purpurs.com  
Website: www.purpurs.com

Director: Ms Ginta Šmite  
Contact: Mr Māris Šmits  
Position of the contact person: Production Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 2003

Turnover in 2007: EUR 325 604  
Turnover in 2008: EUR 425 537  
Main markets: Latvia

Business profile: Design of paper articles.

Seeking cooperation in: Export for retailing.



## UNIPRINTA

Legal form: Ltd  
Address: Ulbrokas iela 42/1, Rīga, LV - 1021, Latvia  
Phone: + 371 67817177  
Fax: + 371 67817174  
E-mail: info@uniprinta.lv  
Website: www.uniprinta.lv; www.onlineprint.lv

Director: Mr Oļegs Šorohovs  
Contact: Mr Oļegs Šorohovs  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 24  
Founded in: 1999

Turnover in 2007: EUR 1 290 000  
Turnover in 2008: EUR 1 450 000  
Main markets: Europe

Business profile: Our main specialisation is short runs of advertising and office printed products. Offset (Heidelberg Speedmaster) and Digital (HP Indigo 5500) printing, personalisation of products. Perfect quality and short delivery times for low prices.

Seeking cooperation in: Business profile.

Certificates in use: FSC



## UNITEDPRESS POLIGRĀFIJA

Legal form: JSC  
Address: Vestienas iela 6, Rīga, LV - 1035, Latvia  
Phone: + 371 67648050  
Fax: + 371 67289266  
E-mail: artur@unitedpress.no  
Website: www.unitedpress.se; www.unitedpress.no;  
www.uniteddruck.de

Director: Mr Artūrs Broks  
Contact: Mr Artūrs Broks  
Position of the contact person: Chief Executive Officer and Sales Director  
Languages spoken: Latvian, Russian, English, German, Norwegian, Swedish, Danish  
Number of employees: 50  
Founded in: 1996

Turnover in 2007: EUR 1 000 000  
Turnover in 2008: EUR 1 857 000  
Export volume 2007: EUR 74 285  
Export volume 2008: EUR 1 100 000  
Main markets: Norway

Business profile: Sheet-fed printing (two Komori L428 machines) and web-heat-set printing (Komori System 20 press), all finishing in house – stitching (Muller Martinini and Theisen Bonitz), perfect binding (Horizon and Muller Martini Rotobinder), wire-o binding, laminating, die cutting, hardback binding. We currently print around 50 Norwegian periodical magazines in runs of 1000 to 80 000 and can provide many well known references.

Seeking cooperation in: Scandinavian publishers (books, magazines, calendars), advertising agencies, charity organisations, tourism offices, hobby groups, printers/ brokers who want to save on print production.

Certificates in use: Forest Stewardship Council





## VEITERS KORPORĀCIJA

Legal form: Ltd  
Address: Brīvības gatve 437, Rīga, LV - 1024, Latvia  
Phone: + 371 67994419  
Fax: + 371 67545174  
E-mail: [veiters@veiters.lv](mailto:veiters@veiters.lv)  
Website: [www.veiters.lv](http://www.veiters.lv)

Director: Mr Andrejs Pahomovs  
Contact: Ms Diāna Ņesterova  
Position of the contact person: Director of Commerce  
Languages spoken: Latvian, Russian, English  
Number of employees: 62  
Founded in: 1995

Turnover in 2007: EUR 3 563 025  
Turnover in 2008: EUR 4 068 740  
Export volume 2007: EUR 1 270 706  
Export volume 2008: EUR 1 500 185

Business profile: Today, VEITERS is one of the largest printing houses in the Baltic States. Our company profile is high-quality offset printing. We specialise in multiple-page full-colour printing of the highest quality. The VEITERS printing house is equipped with up-to-date, highly-productive and secure equipment that allows us to attain the highest quality within short delivery times. In addition, we only use raw materials and paper of the best quality. Services: pre press, offset print, design services, post-press treatment, delivery. Production: books, calendars, tickets, brochures, business cards, postcards, invitations, magazines, prospectuses, forms, booklets, menus, folders, catalogues, labels, notebooks, paper bags, envelopes, posters.

VEITERS is an experienced printing house providing complex printing services. We offer the most beneficial and interesting terms to our customers. We have long-term experience in the printing market and we know how to keep our customers satisfied.

Seeking cooperation in: Our publishing house offers companies, advertising agencies, design studios and private entrepreneurs cooperation on a mutually beneficial basis. High quality production is guaranteed as we have 10+ years of experience in the printing industry and we have professional employees assisted by modern equipment. The cost of each order is calculated separately within the shortest period of time. We offer: Special discounts and prices on complex printing services, flexible payment schedules for printing services. Always willing to consider new proposals. We will be glad to cooperate on mutually beneficial terms.

Certificates in use: "Latvijas Zaļais punkts" licence. Latvijas Zaļais punkts is a member of the global Green Dot association, uniting representatives of 30 countries - "Packaging Recovery Organization Europe s.p.r.l." (PRO Europe). Latvijas Zaļais punkts holds the rights to use the Green Dot trade mark in the territory of Latvia



## VELPLEV

Legal form: Ltd  
Address: Jelgavas 68/72, Rīga, LV - 1004, Latvia  
Phone: + 371 67614566  
Fax: + 371 67614566  
E-mail: [velplev@inbox.lv](mailto:velplev@inbox.lv)  
Website: [www.velplev.lv](http://www.velplev.lv)

Director: Ms Puļste Valentīna  
Contact: Ms Aļona Maslova  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English, German  
Founded in: 1998

Main markets: Latvia, Estonia, Lithuania, Europe countries, Russia

Business profile: VELPLEV is a polypropylene and polyethylene packaging manufacturing company, active in the packaging field since 1995. We use certified raw materials and modern technologies to provide our customers with high quality and competitive packaging. VELPLEV produces goods used in the following industries: food industry (bags for bread and bakery products, frozen products, bags for packing vegetables and fruit, etc.); light industry (bags for clothes, textiles etc.); retail (printed bags for supermarkets and other shops); advertising (bags for presentations and advertising).

Seeking cooperation in: Business profile.

Certificates in use: Hygienic assessment of product



## **VIETA POLIGRĀFISKIE PAKALPOJUMI**

Legal form: Ltd  
Address: Artilērijas iela 29 - 31, Rīga, LV - 1009, Latvia  
Phone: + 371 67291929, +371 29510623  
Fax: + 371 67312851  
E-mail: info@vieta.lv  
Website: www.vieta.lv

Director: Ms Ieva Tavare  
Contact: Mr Roberts Mukhametšins  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 29  
Founded in: 1997

Turnover in 2007: EUR 950 000  
Turnover in 2008: EUR 1 100 000  
Main markets: Latvia

Business profile: Post-print services: thermal and water-based sheet lamination, UV varnishing, hot stamping, creasing, other print-finishing services. Screen printing (glitter, scratch), manual work.

Seeking cooperation in: Post-print services, packaging production, manual work – we are interested in long-term or periodic (repeat) orders. We are interested in European and Russian markets.



## **V.L.T.**

Legal form: Ltd  
Address: Mūrmuižas iela 11A, Valmiera, LV - 4201, Latvia  
Phone: + 371 64222145  
Fax: + 371 64222871  
E-mail: vlt@apollo.lv

Director: Mr Pāvils Mežals  
Contact: Mr Māris Kjaspers  
Position of the contact person: Production Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 65  
Founded in: 1992

Turnover in 2007: EUR 2 721 195  
Turnover in 2008: EUR 3 416 575  
Export volume 2007: EUR 1 887 465  
Export volume 2008: EUR 2 619 620  
Main markets: Lithuania, Estonia, Poland

Business profile: Moulded-fibre egg packaging from recycled waste paper.

Seeking cooperation in: new technologies for recyclable materials; export markets .

Certificates in use: ISO 9001, ISO 14001



## **ZELTA RUDENS**

Legal form: Ltd  
Address: Kandavas iela 41A, Rīga, LV - 1083, Latvia  
Phone: + 371 67624955  
Fax: + 371 67805542  
E-mail: ofiss@zr.lv  
Website: www.zr.lv

Director: Mr Igors Sčastnijs  
Contact: Mr Boriss Kaliņins  
Position of the contact person: Top Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 30  
Founded in: 1994

Turnover in 2007: EUR 343 642  
Turnover in 2008: EUR 424 344  
Main markets: Europe, Asia, Russia, USA, UK

Business profile: Booklets, leaflets, calendars, flyers, business cards, posters, forms, notebooks, folders, diplomas, magazines, catalogues, self-copying forms, CD/DVD covers and labels, brochures, price lists, labels, calendars, books, relief stamping including gold and silver, carton products, organisers with company logos on pages and covers.

Seeking cooperation in: Publishers, industrial companies, advertising agencies, travel companies, transport companies, printing-houses, food companies, trading companies, entertainment companies, churches, etc.

# Professional Associations



## **LATVIAN GEOSPATIAL INFORMATION AGENCY**

Legal form: State agency  
Address: Ojāra Vācieša iela 43, Rīga, LV - 1004, Latvia  
Phone: + 371 67064201, +371 67064227  
Fax: +371 67064209  
E-mail: info@lgia.gov.lv; Imants.Karnisuskis@lgia.gov.lv  
Website: www.lgia.gov.lv

Director: Mr Voldemārs Vilcāns  
Contact: Mr Imants Karnisuskis  
Position of the contact person: Head of the Printing House "Latvijas karte"  
Languages spoken: Latvian, Russian, English  
Number of employees: 174  
Founded in: 2005

Turnover in 2007: EUR 467 694  
Turnover in 2008: EUR 601 000  
Main markets: Latvia

Business profile: Our materials and equipment allow us to produce books (hardback and soft cover); booklets; various advertising materials; calendars (wall, desk, pocket); posters; magazines, brochures (glued or stapled); folders; labels; different maps; postcards, etc.

Seeking cooperation in: we are interested in cooperation with publishing houses, advertising agencies and other companies or individuals interested in our services.



## **THE ASSOCIATION OF LATVIAN PRINTING COMPANIES (LPUA)**

Legal form: Non-profit organisation  
Address: Pērses iela 8-14, Rīga, LV - 1011, Latvia  
Phone: + 371 67282447  
Fax: + 371 67282447  
E-mail: ieva@lpu.lv  
Website: www.printing.lv

Director: Mr Visvaldis Trokša  
Contact: Ms Ieva Becere  
Position of the contact person: Executive Director  
Languages spoken: Latvian, Russian, English, German  
Number of members: 48  
Founded in: 1998

Business profile: LPUA is an independent, non-profit association of printing companies set up to support and coordinate its members' activities in industry-related economic and regulatory issues.

Seeking cooperation in: To act as a mediator in contacts with business partners, especially with foreign representatives.

# Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia  
Address: Pērses iela 2, Rīga, LV-1442, Latvia  
Phone: +371 67039410  
Fax: +371 67039401  
E-mail: [liao@liao.gov.lv](mailto:liao@liao.gov.lv)  
Websites: [www.liao.gov.lv](http://www.liao.gov.lv), [www.exim.lv](http://www.exim.lv), [www.een.lv](http://www.een.lv)

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

Having more than 15 years experience in the attraction of foreign direct investment to Latvia and the promotion of foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004 the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in London (UK), Berlin (Germany), Warsaw (Poland), Stockholm (Sweden), Paris (France), Amsterdam (the Netherlands), Oslo (Norway), Copenhagen (Denmark), Moscow (Russia) and Tokyo (Japan).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPI's) in the world according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in the fierce competition of 213 investment promotion agencies.

# Representative Offices of the Investment and Development Agency of Latvia

Representative Office in Denmark  
Embassy of the Republic of Latvia  
Rosbæksvej 17, DK-2100,  
Copenhagen Ø, Denmark  
Phone: +45 3927 6009  
Fax: +45 3927 6173  
E-mail: dk@liaa.gov.lv

Representative Office in France  
Ambassade de Lettonie  
6, villa Saïd 75116 Paris, France  
Phone: +33 1 53 64 58 15  
Fax: +33 1 53 64 5819  
E-mail: fr@liaa.gov.lv

Representative Office in Germany  
Botschaft der Republik Lettland  
Reinerzstr. 40-41, D-14193 Berlin, Germany  
Phone: +49 (0) 162 98 11075  
E-mail: de@liaa.gov.lv

Representative Office in Japan  
37-11 Kamiyama-cho, Shibuya-ku,  
Tokyo, 150-0047, Japan  
Phone: +81 3 3467 6888  
Fax: +81 3 3467 6897  
Mob.: +81 90 8016 5023  
E-mail: jp@liaa.gov.lv

Representative Office in the Netherlands  
Visitors' address:  
Havengebouw, 11th floor  
De Ruyterkade 7  
1013 AA Amsterdam  
Postal address:  
P.O. Box 94261  
1090 GG AMSTERDAM  
The Netherlands  
E-mail: nl@liaa.gov.lv  
Website: www.liaa.nl

Representative Office in Norway  
Bygdøy Allé 76, Post Box 3163  
Elisenberg, 0208 Oslo, Norway  
Phone: +47 22 542 286  
Fax: +47 22 546 426  
E-mail: no@liaa.gov.lv

Representative Office in Poland  
Embassy of the Republic of Latvia  
19, Królowej Aldony Str.  
03-928 Warszawa, Poland  
Phone: +48 22 617 11 05  
Fax: +48 22 617 42 89  
E-mail: pl@liaa.gov.lv

Representative Office in the Russian Federation  
Embassy of the Republic of Latvia  
Ul. Chapligina 3, 103062 Moscow  
Russian Federation  
Phone/Fax: +(7 495) 7301834  
Mob.: +7 926 66 530 80  
E-mail: ru@liaa.gov.lv

Representative Office in Sweden  
Odengatan 5, Box 19167,  
10432 Stockholm, Sweden  
Phone: +46 8 7006311  
Mob.: +46 704956849  
Fax: +46 8 140 151  
E-mail: se@liaa.gov.lv

Representative Office in the United Kingdom  
72 Queensborough Terrace,  
London, W2 3SH  
United Kingdom  
Phone: +44 (0)20 7229 8173  
Fax: +44 (0)20 7727 7397  
Mob.: +44 (0)79 9060 5422  
E-mail: uk@liaa.gov.lv



# Exim

Latvian Export Import Directory  
[www.exim.lv](http://www.exim.lv)

## The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info - information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!

